



**AGRICULTURE DEPARTMENT, GOVT. OF ORISSA
DIRECTORATE OF HORTICULTURE, ORISSA, BHUBANESWAR
IRC VILLAGE, NAYAPALLI, BHUBANESWAR-751015**



GLOBAL TENDER NOTICE

Invitation for Qualification for proposed Modern Terminal Market at Sambalpur, Orissa

Applications are invited from reputed players in the field of Agribusiness*, or Infrastructure development (collectively referred to as Applicants), as individual applicants or as Consortium, in accordance with the Request for Qualification (RFQ) Document in order to shortlist eligible and competent parties who can subsequently bid for the Modern Terminal Market Project.

The Modern Terminal Market envisages to provide core market services such as electronic auction facility, cold storage facility, temperature controlled warehouse, ripening chambers, cleaning, sorting & grading facilities, packaging & labelling units, etc., with support infrastructure like water supply, power, drainage, banking and postal facilities. Non-market services envisaged are Cash and Carry stores, Business Centre services, Kissan ghar, Petrol pump, hotels and restaurants/ food kiosks, shopping complex, etc., and service infrastructure such as sanitary facilities, rest rooms, parking facilities, etc., are also included in the proposed Modern Terminal Market.

The Successful Bidder may be awarded a contract by the Department of Agriculture, Government of Orissa to implement the project on a BOO basis. It shall be responsible for the Design, Engineering, Financing, Procurement, Construction, Operation and Maintenance of the Terminal Market Project Complex proposed at Sambalpur, Orissa under the Operation, Management and Development Agreement.

The Successful Bidder shall be entitled to collect Service charges from the Users, in conformity with the provisions of the Orissa Agricultural Produce Markets Act and relevant Rules, for Market and Non Market Services provided during the period of the Agreement to compensate for the capital cost and the operating expenses of the Project and returns thereon.

The indicative construction cost of the Modern Terminal Market and a summary of the key components of the project are presented in the table given below:

Salient Features of the Modern Terminal Market, Sambalpur	
Indicative Cost	Rs. 807.89 millions**
Land	60 acres*** (approximately)
Equity from the Government & National Horticulture Mission	Upto 49 %**** of the project equity
Location of the proposed Modern Terminal Market	Nildungri, 14 km East of Sambalpur on the NH-6 from Kolkata to Mumbai or private player can propose the land at its sole discretion
Type of commodities	Perishables (Fruits, Vegetables, Spices, etc) and non perishables can also be handled but not more than 15%***** of total market throughput
Expected output (in MT/day)	3200
Expected total handling capacity per annum	1.03 million MT
Mode of Operation	BOO (Build, Own & Operate) basis
Project Duration	30 years, further renewable
Sale of RFQ Document	Upto 24 th October, 2008 on all working days between 1000 Hrs and 1700 Hrs IST
Cost of RFQ document (Non Refundable)	INR 10,000 (Rupees Ten Thousand only)
Mode of Payment	Crossed Demand Draft drawn in favour of Orissa Horticulture Development Society payable on any Nationalized Bank at Bhubaneswar
Last date of submission of RFQ Document	Upto 30 th October, 2008 till 1700 Hrs IST
Name of FI, contact person and e mail ID	YES Bank Ltd Mr. Kalyan Chakravarthy, Country Head / Mr Gopi Krishna Swarangi, Vice President Food & Agribusiness Strategic Advisory & Research Phone No: 0124 – 4619000 / 040 – 6673 9000 Ext. 221 mtm@yesbank.in



The RFQ Document containing the Project Profile, Instructions to Applicants and Criteria for Evaluation may be obtained from the office of: **Nodal Officer for MTM-cum-Director Horticulture, Directorate of Horticulture, Udyan Bhawan, Bhubaneswar-751015 (between 1000 hrs and 1700 hrs IST on all working days)**. The RFQ document can also be obtained by post/ courier upon a written request sent at the above address accompanied by the cost of the document. Alternatively, the same could be downloaded from the following websites: www.orissa.gov.in, www.nhm.nic.in, www.ccsniam.gov.in and www.yesbank.in. Applicants submitting the downloaded version would need to pay the cost of the RFQ Document along with their Application in the manner described above. Submission of application will be made in the same office. No hand delivery of the applications will be entertained. The Directorate of Horticulture, Govt. of Orissa will not be responsible for any delay, loss or non-receipt of RFQ document sent by post/ courier. The Govt. of Orissa may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information in the RFQ document. For any query, please write to mtm@yesbank.in.

* Agribusiness will include entities involved in Agriculture/ Horticulture/ Floriculture/ Fisheries/ Dairy/ Processed Food including Growers Associations/ Cooperatives and entities providing basic facilities, services and installations needed for agricultural operations including post harvest operations and processing of agricultural products and also includes commodity exchanges.

** Denotes the indicative project cost calculated by assuming the land rate at Rs. 2,00,000 per acre.

*** The land admeasuring 60 acres (approximately) has been proposed by Department of Agriculture, Govt. of Orissa. The site visit can be facilitated by the Department of Agriculture, Govt. of Orissa subject to prior approval. However, the bidder will have the option of proposing the land at its sole discretion.

**** Subject to the modifications in the Operational Guidelines of the Modern Terminal Markets by the GOI from time to time

***** Could be considered upto 20% based on the overall offering of the prospective bidder

Nodal Officer for MTM-cum-Director of Horticulture-cum-Secretary, Orissa Horticulture Development Society, Bhubaneswar